



#Join us!

## ONSHORE POWER SUPPLY & ELECTRIFIED MULTIMODALITY

LET'S SPEED UP IMPLEMENTATION!



15 & 16 September 2022  
Cherbourg-en-Cotentin  
Cité de la Mer



#LET'S GET CONNECTED

### Day 1 – Thursday 15 September 2022

Conference is both in French & English with Simultaneous Translation - Program is subject to changes

TIME	SPEAKERS	TOPIC	
13:00	Arrivals & Light Lunch	Address: Allee President Menut, Cherbourg	
14:00 <b>Plenary Session</b> (*Inform)	<b>Benoît Arrivé</b> , Mayor of Cherbourg-en-Cotentin <b>Caroline Nagtegaal-van Doorn</b> , MEP	<b>LE MIX ENERGETIQUE</b> <b>EU – PERSPECTIVE &amp; OUTLOOK (DIGITAL)</b>	
<b>Welcome</b>			
14:40 <b>Plenary Session</b> (*Inform)	Claire Biau	<b>EOPSA ROADMAP</b>	
15:00 <b>Plenary Session</b> (*Inform)	<b>Mirza Qutab Baig</b> , Power Technology Research	<b>DECARBONIZING PORTS THROUGH ONSHORE POWER SUPPLY</b>	
15:45 (*Network)	Coffee break		
16:15 <b>Plenary Session</b> (*Inform)	<b>Bertrand Marsset</b> , Ports de Normandie <b>Laurent Dupuis</b> , Cavotec	<b>LES OUTILS POUR ACCELERER LA DECARBONISATION DES ACTIVITES PORTUAIRES.</b> <b>RECIPROCITY – HOW WOULD THIS IMPACT THE MARKET?</b>	
<b>Round Table Technology</b>	<b>Jean Francois Morlay</b> , EDF <b>Maryline Marilly</b> , Aqua Superpower <b>Brice Robinson</b> , Brittany Ferries	<b>USAGE DE L'ELECTRICITE DANS L'ENSEMBLE DES OPERATIONS PORTUAIRES ?</b> <b>B2G, A TRUE INTEGRATION OF THE TECHNOLOGY</b> <b>L'HYBRIDATION DES NAVIRES</b>	
18:00	End & walk to cocktail dinner		
18:30 <b>Cocktail Dinner</b> (*Network)	<b>Benoît Arrivé</b> , Mayor of Cherbourg-en-Cotentin	Address: City Hall / Hotel de Ville	

Partners & Sponsors



Media Partner





#Join us!

## ONSHORE POWER SUPPLY & ELECTRIFIED MULTIMODALITY

LET'S SPEED UP IMPLEMENTATION!



15 & 16 September 2022  
Cherbourg-en-Cotentin  
Cité de la Mer



#LET'S GET CONNECTED

### Day 2 – Friday 16 September 2022

Conference is both in French & English with Simultaneous Translation - Program is subject to changes

TIME	SPEAKERS	TOPIC
08:30 <b>Plenary Session</b> (*Inform)	<b>David MARGERITTE</b> , Président de l'Agglomération de Cherbourg-en-Cotentin (Digital) <b>Nicolas MAYER-ROSSIGNOL</b> , Maire de Rouen, Président de la Métropole Rouennaise – Invitation issued	
09:00 <b>Plenary Session</b> (*Inform)	<b>Bruno Delsalle</b> , AIVP	<b>AIVP GLOBAL ROADMAP &amp; OUTLOOK FOR DECARBONISING PORT CITIES.</b>
<b>Welcome Global Outlook</b>	<b>Philippe Deiss</b> , Ports de Normandie	<b>LES PORTS FRANÇAIS ET L'APPROCHE EUROPEENNE DE LA DECARBONISATION.</b>
	<b>Valérie Layan</b> , Schneider Electric	<b>STRATEGIE POUR LES PORTS DURABLES &amp; INTELLIGENTS DU FUTUR</b>
	<b>Delphine Lefrançois</b> , Normandie Maritime	<b>LES OPERATEURS MARITIMES, QUELLE CONTRIBUTION PEUVENT-ILS APPORTER DANS LA LUTTE CONTRE LE CHANGEMENT CLIMATIQUE ?</b>
10:00	Sailing Zero Carbon – An Adventure	
10:10 <b>Plenary Session</b> (*Inform)	<b>Nacho Benitez Sanchez</b> , Fundación Valenciaport	<b>EALING – MOST RECENT FINDINGS + DISCOVERY PROCESS.</b> 
10:55 (*Network)	Coffee Break	
11:15 <b>Plenary Session</b> (*Inform)	<b>Vincent Coquen</b> , Brittany Ferries	<b>RAPID TURNAROUND AND ELECTRIC CARS, HOW DO I DELIVER A POSITIVE BUSINESS CASE IN MY ROADMAP?</b>
<b>Round Table Business Case</b>	<b>Hervé Géraud</b> , HAROPA Port, Le Havre	<b>REUNIR LES DIFFERENTS ACTEURS AUTOUR D'UN PLAN FINANCIER ÉQUILIBRÉ</b>
	<b>Olivier Jamart</b> , GE Power Conversion	<b>LEVERAGING THE MICROGRID PRINCIPLES WITH DIGITAL INPUT TO MAXIMISE THE BENEFITS FOR POWER PRODUCERS.</b>
	<b>Christophe Gaigneux</b> , Wabtec Stemmann	<b>INCENTIVES SIMILAR TO OFFSHORE WIND (FEED-IN OR CFD) TO SPEED UP INSTALLATIONS</b>
12:30 (*Network)	Light Lunch	
13:00 (*Network)	Visit Brittany Ferries	
15:30	End	



#Join us!

## ONSHORE POWER SUPPLY & ELECTRIFIED MULTIMODALITY

LET'S SPEED UP IMPLEMENTATION!



15 & 16 September 2022  
Cherbourg-en-Cotentin  
Cité de la Mer



#LET'S GET CONNECTED

## SPONSORSHIP BENEFITS

BENEFITS		Platinum	Gold	Silver
Campaign	Company logo on website	X	X	X
	Company logo on announcements emails & newsletters	X	X	X
At the event	Company logo on supports	X	X	X
	Speaking opportunity	X	X	
	Roll-up Banner location	X	X	X
	Reference in Energies de la Mer	X		
	Interview with journalists at the event	X		
	Brochure & info in delegate' package	X	X	X
<b>Plus, free of rights to photos and videos.</b>				
<b>Sponsorship Fees (excl. VAT)</b>		<b>6500€</b>	<b>4500€</b>	<b>2000€</b>



#Join us!

## ONSHORE POWER SUPPLY & ELECTRIFIED MULTIMODALITY

LET'S SPEED UP IMPLEMENTATION!



15 & 16 September 2022  
Cherbourg-en-Cotentin  
Cité de la Mer



#LET'S GET CONNECTED

### ADDITIONAL BENEFITS

At the event

Welcome lunch 15 <sup>th</sup> September	1000€
Coffee break 15 <sup>th</sup> & 16 <sup>th</sup> September	800€
Breakfast 16 <sup>th</sup> September	1000€
Lunch 16 <sup>th</sup> September	2500€
Visit	500€
Energies d.l. Mer Cherbourg Publication (*)	2500€

(\*) Energies de la Mer is producing a full OPS report/publication for November event in La Baule. Please reach out if you wish to partner in this important online and print versions.

### YOUR CHOICE

	Amount
Sponsorship Package chosen	
.....	
.....	
.....	
Totals	<u>          </u>



#Join us!

## ONSHORE POWER SUPPLY & ELECTRIFIED MULTIMODALITY

LET'S SPEED UP IMPLEMENTATION!



15 & 16 September 2022  
Cherbourg-en-Cotentin  
Cité de la Mer



#LET'S GET CONNECTED

Organisation/Company name:

Legal form (e.g. Ltd., S.A., ...):

Marketing name: <sup>(1)</sup>

Company registration no. :

VAT no. (for EU countries): <sup>(3)</sup>

Company tax/fiscal no.: <sup>(2)</sup>

Legally represented by the undersigned: [Mr. Ms. Mrs.]

Address:

no.:

Postcode:

City:

Country:

Telephone: Fax:

Website:

E-mail:

Contact person (if different from the undersigned): [Mr. Ms. Mrs.]

Telephone:

E-mail:

Purchase Order no.:

(1) To be used in EOPSA communication materials

(2) Non-EU companies will be charged Belgian VAT (21%) should the organisation be unable to provide its fiscal number

(3) EU companies must mention a VAT number that must be validated by VIES. Otherwise, Belgian VAT (21%) will be applicable [www.ec.europa.eu/taxation\\_customs/vies](http://www.ec.europa.eu/taxation_customs/vies)

Invoicing details [ if different from above] :

Finance contact person: [Mr. Ms. Mrs.]

Address:

no.:

Postcode:

City: Country:

Telephone:

Fax: E-mail: